aircall

Press kit

The business phone & communication platform

There is so much value in voice. Aircall helps businesses maintain and benefit from that authentic human connection.

Olivier Pailhès
Co-founder and CEO, Aircall

This is Aircall.

Aircall was founded in 2014 with the vision to make phone support as easy to manage as any other business workflow—online, anywhere, and collaborative.

So we developed a phone solution that's easy to set up, easy to use, and easy to scale. Then we made it easy to connect Aircall with the rest of your business tools.

Aircall is a 100% cloud-based phone & communication platform.

Aircall's journey

2014

Creation in Paris, first 100 customers worldwide

2015

Aircall founders attend 500 Startups accelerator program in San Francisco.

2016

Aircall raises a $8M Series A led by Balderton Capital, FundersClub and FjLabs.

2017

Aircall opens the NYC office and grows from 30 to 100 employees.

2018

Aircall raises a $29M Series B with Draper Esprit, NextWorld Capital, Newfund.

2020

Aircall raises a $65M Series C with DTCP, SwissCom and Adam Street.

2021

Aircall opens 2 offices in Sydney, Madrid and London, and raises $120 million Series D with Goldman Sachs. Aircall is now valued above $1Bn.

2022

Aircall exceeds $100 million in ARR, and reaches Centaur status

Aircall today

OFFICES
Paris, NYC, Sydney, Madrid, London, Berlin and remote

NATIONALITIES
40

CLIENTS
15,000+

RAISED
$226M

EMPLOYEES
800+

Aircall's technology

What you see

An intuitive UI

Aircall is recognized for its simple interface and modern design. Users know what to do just by looking at the dashboard.

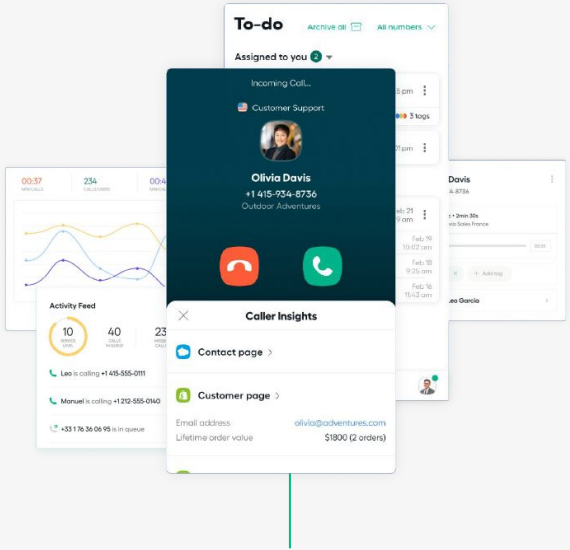
Customers can create numbers in more than 100 countries and begin onboarding in the same day.

Under the hood

Marketing-leading enterprise infrastructure

Aircall works with global industry leading voice carriers and local providers in selected markets to ensure excellent call quality. Aircall phone apps have strong backend connections to our voice carriers.

Aircall's technology



We believe voice is the most powerful way to communicate with customers, prospects, candidates, and colleagues.

But when the phone is siloed, teams waste time logging calls and searching for context.

That's why we've created a growing ecosystem of apps that easily connect Aircall with other technologies, helping to amplify the power of voice.

From **CRMs and Helpdesk solutions to e-commerce platforms and applicant tracking systems**, Aircall connects with our customers' essential business and conversational tools.

Connecting voice with other business and conversational tools means saving time, finding insights, and providing a more personalized customer experience.

Our mission is to help businesses unlock the power of conversations

We keep aiming high.

1

Become the default phone system for all global SMBs.

2

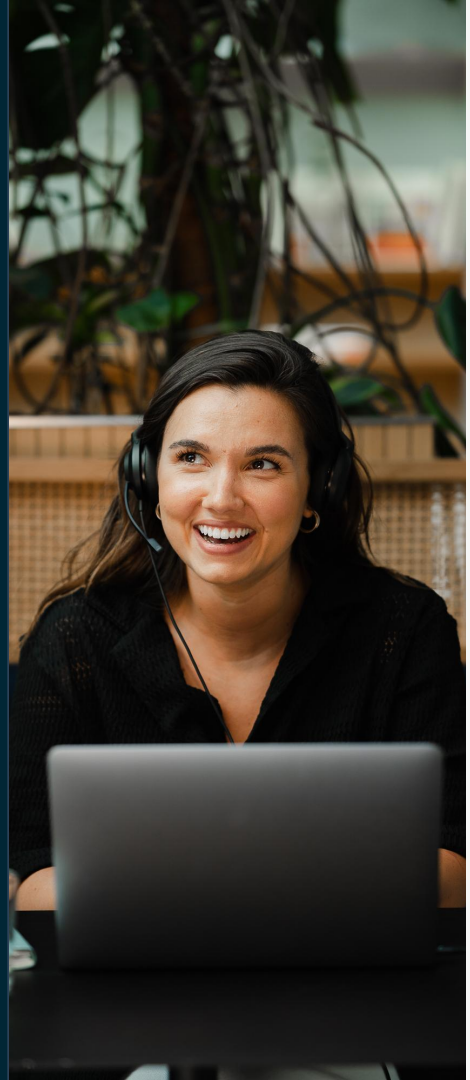
Create the largest app ecosystem in SaaS to power our mission of bringing value to voice.

3

Enrich conversations with industry leading AI to bring better customer knowledge into voice conversations.

4

Enable businesses to have meaningful conversation, and create long-lasting business impact.



Aircall’s Beginning

The idea of Aircall was born at the eFounders studio in Paris in 2014.

Recognizing that a telephone system is complex and expensive to set up, the co-founders set themselves the challenge of revolutionizing corporate telephony. In just a few weeks, they built the first version of Aircall.

As they realized the potential of their idea, the four entrepreneurs started facing technical and operational challenges.

How do you deliver the best possible call quality from various environments and local providers? How do you develop a reliable and durable architecture in a constantly changing space?

Completing 500 startup's 2015 Batch in San Francisco, Olivier Pailhes, Jonathan Anguelov, Xavier Durand and Pierre-Baptiste Béchu then raised $2.75 million to make their project a reality. In 5 months, the team grew from 5 to 15 people and the turnover tripled.

Aircall's success story had just begun.

Co-founder & CEO

Olivier Pailhes

Olivier began his career at The Boston Consulting Group and ArcelorMittal. While working in large enterprises, he saw the opportunity to improve the way businesses connect with customers on the phone. That led him to jump into the start-up world to create Aircall. Olivier holds an MBA from HEC School of Management in Paris.

Co-founder & CSO

Jonathan Anguelov

Jonathan has always had entrepreneurship in his DNA, with a particular passion for tech and real estate. He co-founded Aircall in 2014 with Olivier Pailhès (Aircall CEO), Pierre-Baptiste Béchu (CTPO) and Xavier Durand, and focused on Aircall's growth, managing revenue teams globally. Today, as CSO, he leads Aircall's global sales force. Jonathan is one of the 50 leaders under 40 who are shaking up the French economy.

Co-founder and CTPO

Pierre Baptiste Bechu

Pierre-Baptiste joined Aircall as a co-founder in 2014, building from scratch the first version of the solution, backend and infrastructure.

Under his leadership, the team deploys Aircall's services worldwide with a strong focus on reliability, voice quality and security. Pierre-Baptiste holds a Master of Engineering from Ecole Centrale de Lyon and a master's degree in industrial and organizational psychology from Université Lumière Lyon 2.

Trusted by thousands of diverse companies

Your product is a strong fit for ecommerce-centric solutions — that's why we're at Aircall. It's a straightforward product, everything's simple. You don't need a massive IT team to implement it correctly.

Baguette Atelier

Trusted by thousands of diverse companies

“

The team sat there with us and helped us map out the whole IVR. It was during a very introductory call and the Aircall representative was just so helpful. The level of service went above and beyond. Aircall’s willingness to go the extra mile and make the connectivity and enthusiasm for our work was what really sold us.

”

Perfect Strangers

Trusted by thousands of diverse companies

Working around an unreliable phone system used to add a lot of unnecessary stress to our day. The transition to Aircall was easy, and most importantly for me, it helped bring our focus back to the customer — where it should be.

Tyler Pircio
UNTUCKit

Trusted by thousands of diverse companies

Since adopting Aircall, we've seen a massive change in our ability to understand our performance.

SeatGeek

Discover our other customer stories here:

aircall.io/customer-stories

Contact us

For media, analyst and speaking inquiries, please send an email to **press@aircall.io**

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